

The longest established Interim Management Provider in the UK, Russam GMS finds top independent professionals for Restructuring, Transformation, Turnaround and M&A assignments...

A unique, immediate and comprehensive resource, serving the Banking, Private Equity, Corporate Finance and M&A Communities.

Turnarounds



The UK's most comprehensive resource of senior independent executives working in business turnaround, Russam GMS Turnaround Specialists are an integral part of the working database of senior executives operating as Independents in the UK. The clear trend over the past few years reflects a growing number of clients who recognise that talking to two Providers works best and that a search-driven approach - as opposed to relying on one preferred supplier with their small cadre of favoured Interims - also works best in a changing and competitive market.

This, however, is not a volume market and most of the elite turnaround specialists are well known to most of the mainstream users. What matters just as much in the current changing climate is the ability to also find those who have less visibility - the new turnaround practitioners or those with specialist sector or technical skills. These range from "purist" and elite turnaround IP qualified specialists to others whose activities would not normally be described as turnaround but who, in reality, work with businesses deemed to be under-performing and under-achieving. They devise and implement plans and programmes for recovery supported by costed timeframes. They deliver.

Restructuring

We are frequently asked to find top general and/or functional managers to join recently restructured businesses as implementation agents.

Transformation

We have successfully put together small teams to handle carefully planned transformation projects including in the Public Sector.

The Russam Business Network

As the longest established mainstream Interim Management provider in the UK, we found that we had created a huge constituency of top independent business people and all we were talking to them about were Interim Management assignments, a combination of IT technology and common sense said why don't we talk to them about other business propositions that would appeal to their entrepreneurial instincts and why don't we offer them the opportunity to talk to us in return about their business needs, opportunities, aspirations and ideas - and those of their own clients and associates?

The Russam GMS IND-EX Weekly goes out every Thursday by email to over 10,000 senior business people operating on an independent basis and reaches, through their own personal networks, several thousand more - mostly in a matter of hours. The Russam Business network is a unique and interactive forum for all entrepreneurial needs, opportunities, aspirations and ideas.

Non-Executive Directors for SMEs

Russam GMS is able to find and introduce non-executive Directors across the broad spectrum of SMEs.

The NEDworker Initiative



Russam GMS is able to find senior executives doing the same work as NEDs but with a strong practical element and - very often - not as a non-executive or not as a statutory Director. Two or three days a month, a semi-detached, top level input from a trusted source can be exactly what an SME owner-manager, wants, needs and can greatly profit by. The compelling component of the Russam GMS NEDworker Initiative is the offer of two free days in the set-up phase.

The definition includes categories of Executives known as "Critical Friend", "Close Advisor", Mentor or, sometimes, Coach. The role does not include any routine line or staff management responsibilities but will include some one-off senior projects which the CEO deems best do-able at CEO level

Our Fees

In all our work, there are no retainers, no up-front fees - all fees are agreed in advance and are all success-based unless special arrangements are agreed at the beginning. Terms of Business can be seen on our website. No hidden charges. No surprises. Seriously competitive.

Reliable, Innovative, Open and Thorough

Charles Russam says, "The fact is inescapable. For short-term and/or immediate needs, the pool of supply is finite. It is a question of who is out there with the right skills and is also available immediately. Finding them calls for the broadest range of suitable profile executives who can be contacted and introduced fast and - important but always slightly secondary - at the most effective cost of hire. **Russam GMS seeks to be pre-eminent in this market space.**"



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