

Russam Venture Interims

A Specialist Service from Russam GMS

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The longest established mainstream Interim Management provider in the UK.

Russam Venture Interims introduces Interim Managers to Private Equity, Banks and other stakeholders for Transformation, Restructuring and Turnaround assignments and other senior management roles where the demanding challenges of major change call for specific abilities, experience and skill sets.

Our Mission is to provide outstanding flexible management resources to all our clients.

Some of the clients we have worked with and assignments handled:



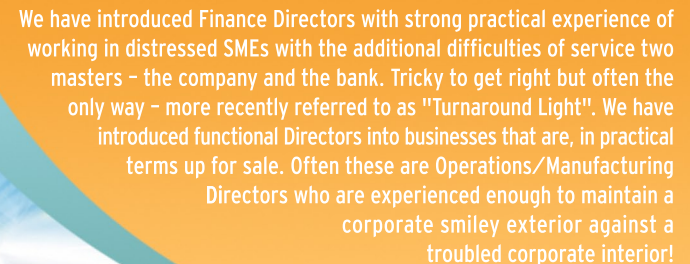
On a few occasions, we have introduced CEOs into family companies following the death or incapacity of the controlling owner/manager and where the games that others play were beginning to erode profitability and the exit value. On two occasions, our Turnaround Interim actually took an equity stake and realised a profit on sale of the company.



We introduced a CRO into an international but UK based medical equipment manufacturing Company. Instructed by the CEO and Private Equity owners, our shortlist candidates – and the selected one – were approved by the Bank who were happy with the appointment and the lines of communication that were set up.



On a couple of occasions we have introduced senior Sales Directors into sound and well-run companies where the real problem was judged to lie in shortage of sales – and the view was that this situation was actually recoverable – or, if it wasn't, the company needed to find out fairly quickly.



We have introduced Finance Directors with strong practical experience of working in distressed SMEs with the additional difficulties of service two masters – the company and the bank. Tricky to get right but often the only way – more recently referred to as "Turnaround Light". We have introduced functional Directors into businesses that are, in practical terms up for sale. Often these are Operations/Manufacturing Directors who are experienced enough to maintain a corporate smiley exterior against a troubled corporate interior!

