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Because businesses need versatile short term support rather than permanent slow hitting career mongers. Cash is king and I am working hard to convince new potential or existing clients that speed and skill will make the difference.

I've got the skills needed to help companies adjust to the changed business scene, without them having to worry about headcount implications

From a personal level flexibility and choice. Professionally there are a growing number of people out there who will need my skills.

It gives employers greater flexibility

New era in business will require experts with diverse skill set and background experience

Companies with hiring freezes often use interims instead.

The opportunities exist for the individual to control their own working life/choices.

I believe Clients will want the skills and if they can charge them on a project basis will avoid the commitment of taking on employed staff.

Yes 2007 was a record year for me 2008 is already better. 2009 is already looking good. If you are good enough to consistently win high quality work then Interim pays better than perm. Why would you go back to an employed position. You can always find exc

More opportunities will arise with the downturn

I would guess that there is a bank of people like me with a lot to offer companies in, or facing, distress

It's Ok but the balance between permanent and interim working is not as favourable to interims as it was.

Companies need help

Only if you are experienced, and have a track record of delivery. "interims" looking for their next full time job will find it difficult to compete in the core interim market, and should not be in it unless they genuinely want an interim career, and have

Permanent jobs are decreasing and companies will be looking for interim placements to lower risk but will not be prepared to pay full rates.

I would believe that there will be an additional need for a more direct and result driven impact that will enable businesses to retain and gain whilst others unfortunately wither.

Only if you have the experience to handle companies in distress, i.e. to take fast decisive action in the absence of full information.

If you're good and have a strong network and a record of success it's as good as anywhere right now - what's security in this day and age ?

potential for short term contract

It's the view from the Birds nest, observing, getting involved, helping, and returning to a sanctuary.

There will be some challenging assignments which will have a real need for change . There is no better burning platform than a recession - you have to change to survive

If you made the choice to get out of corporate life and be in control of your own destiny a little more, then it still has to be the place to be! Even top performers can be disposed of from corporate life v quickly if they don't fit with a new leader or a dow

Businesses will have to reevaluate their strategy and Interim Management assignments are both a cost effective way of doing that and likely to deliver the most independent view.

It's always a good place to be. good people will always get work

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Because clients seem to want to finish projects before any downturn
Potential for companies to tap into experience, wisdom and a calming presence. "There's nothing new in this world"
If I were an employee my fate would be in the hands of someone else, often with less skills
Flexible offering in an environment that demands flexibility
There are still the right opportunities for the right candidate.
See 4 above. Also, I like variety in my working life. People in permanent jobs might be too scared to move (last in, at a new company, might mean first out, if there are job cuts). But interims don't get themselves into that situation.
I have seen plenty of interim assignments until now.
yes it provides unique opportunities not always available in more conventional employment
The requirement for senior managers has not diminished but permanent headcount is seen as a liability, therefore experienced interims are in demand.
I guess I have to say "yes" as interim management is about effecting rapid, positive change in a cost-effective way. It stands to reason that this is more necessary during an economic downturn. But it also means that interims need to get their act together
It is still my preferred occupational structure which best suits my lifestyle and I would always prioritise interim opportunities.
The need to be flexible and adaptable comes with the territory for an interim therefore these are exactly the times we come in to our own.
Once the markets begin to hit bottom the opportunities for true, seasoned interims will be excellent
The high remuneration compared with salaried employment. The still reasonable generous tax regime in spite of repeated inroads being made by tax authorities. The freedoms ultimately.
My commitment to interim management hasn't changed, it's hopefully just a temporary blip.
Who is going to take on full time employees now with no slow down in regulation and dubious support for sme's and others.
Should be more opportunities than on the perm side
I would hope so as I would dearly love an interim post to sink my teeth into. One would think that interims are an ideal solution in uncertain times - no long term commitment from either side but intense commitment from a professional when needed.
As good as any. Hopefully already have a well developed network and able to demonstrate true value to clients
I wouldn't want to be in a struggling business unless by my own choice
Any Self Employed Person can at least try and determine his/her Own destiny. An Employee only has one option "Keep you head down", he has NO control.
It's as good as any and probably better as companies may be looking for expertise to help them over difficult times without having to incur expensive employment costs.
Vast skills and experience to offer
If you are established possibly. Certainly no worse, in my case than being a "permanent" marketing/ communications specialist in financial services / asset

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management.

In the field of sales people now need to sell their products not just wait for customers to buy them

Skilled Interims with a focused brief will be the most effective way for businesses to address their needs. Recruiting full time senior execs will become less commonplace.

Because the skills an interim has to have are more marketable than ever. We arrive, achieve the tasks required and go. There is no expense of overhead (i.e. pension, national insurance, benefits etc) and we look to complete assignments as expediently as possible

Both Interim and NED roles are more important in a recession, often it's about Jobs / companies saved.

Why would you want a permanent job when interim is far more rewarding and gives you greater ability to utilise your skills.

I believe many manufacturing companies have problems but are not doing anything at present but this will change

There still seem to be plenty of opportunities

Skills not readily available on a when needed basis, should lead to a variety of opportunities. In the last few months I have broadened my skill base, does not matter what the business is cash is cash and "king"!

Interim procurement work is very hard to win, but when you are in work it feels good.

Although I am in a long term assignment just right now, I look always for change and challenge. Interim management fits best to this attitude.

I think we will be needed in times of crisis.

Still gives flexibility; tax advantages;

More organisations will be forced down the interim route due to headcount restrictions and then, in turn, they will see the value of using interims strategically other organisations faced with headcount reduction, merger, TUPE etc will need to buy in those

Opportunities will be available but former employees of reducing direct employment will flood the market. Interim organisations such as Russams should only have registered genuine interims with experience and the long term intentions - not just those waiting

Many employers don't want to carry costly permanent employees on their p&l. Interims provide a more flexible solution.

Short term that suit the companies.

As an interim with a proven track record will be more attractive to potential principles - that's the plan anyway

As a corporate real estate practitioner with a track record of developing occupancy cost reduction strategies, I believe that the demand for my specialist skills should increase

There must be people who need help, and use my skills and experience.

Many businesses will be looking to affect step change and may well choose to achieve this through new blood without tying up payroll

Yes. Good value compared to big 4

as an interim, with some experience, i feel well positioned for what I expect will be some substantial restructuring work. Possibly also some additional work from the acceleration of government spending.

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Although the numbers of interim managers will increase i would like to think the experienced interim managers would be the first to be placed
Opportunity to use experience in assisting companies to ensure they are lean and fit for the recession
Head count freezes will be in place but objectives will still need to be met. Interims will be an answer.
Because I'm working for only one idiot - me :-)
It fulfills my requirements for job satisfaction - at least while I have a job!
Really interesting turnaround assignment (not Russam) building my skills base for future turnarounds/ MD roles
More firms will need help in the coming months - especially with "tough love" initiatives - especially if they haven't been through it before; ROI is easier to demonstrate with more tightly commercially focussed projects; the Value for Money of IM verses
Probably clients are likely to recruit interims rather than permanent employees
As always, the time between jobs is shorter than for permies (even if it gets longer in general this will remain true).
Having being in this field for nearly 10 years and in senior manufacturing company positions for 30 years then not frazed by current scene
Flexibility of work assignments beat the daily 'will I have a job tomorrow' lament of the f/t employed.
It will throw up opportunities in crisis/cash/turnaround/restructuring management, strategy and transformation management, and productivity management. It may create non-exec work for those who have seen it all before. All are areas where I have a record
Interim managers attitudes more atuned to harder times
Interesting and successful project to work on.
More control over career
Where else to be? It can't be worse here than there
If a job needs to be done then there is more liklihood of investing in flexible resource. This will no doubt impact rates.
Companies always need us as trouble shooters when things become critical.
Conditions like this sort out managers from leaders. Owners that tolerate mediocre performance from CEO realise they need someone to sort out the mess.
Our experience of conditions when they were tough and difficult industrial relations now that the key unions are led by the politically motivated offer a real many people leading businesses do not possess
because soon I believe the market will bounce back with either companies needing turn around, cost cutting or A+M
Our experience of conditions when they were tough and difficult industrial relations now that the key unions are led by the politically motivated offer a real benefit many people leading businesses do not possess and need
See above
Flexibility to respond to opportunities inevitably created by change in the marketplace.
I dont want a permanent position
In tough times companies can often not take the risk of permanent staff, so interims can be an attractive option.

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Short term its horrid but it will get better in a few months when the children stop panicking and commercial activity restarts
Many, many companies will need turnaround experts and the best market for them is Interims.
1. Can support a company in possible surviving the econmical downturn 2. Instead of recruiting full time person can reduce costs and possibly achieve quicker results as an Interim usually hits the ground running and can focus on areas where can be effect
the companies in need of lucrative, efficient management on interim basis will be more aware op this oppportunity than in the past.
Yes, as long as I have a paid role. I think it's more flexible than a permanent role, where one could be made redundant.
We are a resource that can be turned on and off quickly and achieve fast results - that gives MDs/owners a very rapid return on their investment
Companies aren't allowed to recruit but they still need work to be carried out. Opportunity to work part time for more than one company. I started interim at the start of the last recession in 1991 and there are always opportunities.
Companies will shortly be jettisoning average (and below) performers. As Interims this creates turbulence and therefore opportunity as someone still needs to undertake the work to achieve the various Business Plans already defined.
I have a passion for improving companies and people that I work with. I am fortunate to have a skill set that underpins this motivation. Last but not least, when I have achieved the goals set (by me, and for me) I feel well rewarded.
As an interim I am an experienced and flexible resource and believe this is a short term hiccup and that normal service will be resumed in the new year
Opportunities will continue to abound
It is where I want to be, but for the first time I would consider a permanent position if one was offered from a client. This would be a very difficult decision to make.
Companies ill need to transform to meet current challenges; as a consequence I anticipate my area of specialism to be in as much, if not more demand.
Have 5 calls in week for new assignments which never happens
"Permanent" does not exist - Interim offers flexibilty
maybe not right now but within a few months a) because it always is and b) see 4 above
Because the downturn is likely to increase the demand for the type of HR interim work that I do.
Suits my style
For me YES - I keep in work and my services and skills are appreciated by those who employ me. Permanent employment is not an option at my age anyway.
Opportunities for interim management are going to grow
Its the cheaper alternative
I believe that an Interim career is a lifestyle choice and therefore should only be abandoned if the individual wants to make a change.
There will be an increasing requirement for my skills
As the dust settles and we enter a proper recession, Interim work will increase. Also, flexibility is all and Interims are more flexible than FTEs.

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It is if you have the right skills and experience to deal with the downturn, which I think I have. I would like to talk to you about this. You have my CV.
Business still carries on! It's a question of trusting that Interim Management companies are not one-off wonders who are only successful in the good times.
Businesses need to cut costs and don't have the expertise to do it. Also perms are losing jobs - big uncertainty. Interims have built in obsolescence.
There is a possibility that some organisations will take people on short term rather than have the uncertainty of whether they will be able to afford the costs of employing people full time. Interim managers are well placed to move across sectors
Opportunities should increase in the short term but long term may see a reduction in assignments
Provided that you have skills appropriate to the emerging economic environment.
<ol style="list-style-type: none"> <li>1. As an interim your lifestyle is geared financially to working on cash and not credit. Therefore credit crunches have</li> <li>2. You are more adaptable to change</li> <li>3. Coping with upturns and down turns is part of being an interim</li> <li>4. As an interim one has a bro</li> </ol>
Being a more mature interim I find that my experience gained throughout my professional career means that I am able to assess the situation accurately and hit the ground running within an extremely short time frame.
Companies are unwilling to commit long term so Interims can fill this opportunity. Interims have broader experiences and can bring short term solutions.
I'd far rather be an interim faced with longer gaps, pressures on fees etc than a permanent employee in an affected sector looking at long term unemployment.
Demand for temporary over employed workers will increase in times of uncertainty...
Interim will continue to grow. It is a cost effective solution to the market.
The speed with which new energy and ideas can be brought in to cope with a situation is needed more than ever. Also, the benefit of being able to tap the expertise, and then end the contract without long-term cost implications, should be exactly what the
at the moment working for us. Companies looking even closer at overheads and how they can reduce them
Having come from the temporary staff recruitment industry (management & engineering skills) the demand for experienced & high calibre people generally outstrips supply. Employers will be reluctant to hire staff on a permanent basis (even assuming they can
The flexibility and independence is preferable to the uncertainty of a permanent member of staff in a recession hit firm. I can cope with uncertainty better, having been an interim for 8 years.
great opportunity for good turnaround interims
Yes ...but ... I still have confidence that my skills will be required but I expect that 1] lower day rates will be a real possibility and 2] Increases in taxation particularly "sleight of hand" measures aimed at small independent businesses.
Uncertainty will provide temporary needs
Flexibility for clients. Urgency, focus and direction to address client's immediate priorities and longer term strategies. Multi-skills available to review total

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business in depth and develop recovery and growth strategies. Cost effective support and inve
Flexibility and self reliance
It's what i do
I enjoy the challenges and variety of the work.
I think where there is change of any sort there are opportunities, and those that can handle change, have high tolerance for ambiguity, are flexible, persistent, and prize above all the freedom to work independently, will get through this and come out str
I view the downturn as an opportunity, which, if managed effectively, should create a much improved future for IM.
Huge upheaval will create opportunities for interims.....and at least there is no perception of job security. Those in permanent roles may be less concerned but will be less able to react swiftly if things go wrong for them
perception re turnaround but is this a fallacy ?
When businesses are in trouble, as they will increasingly be, then Interims come into their own, but they must be realistic in their own financial expectations and not get greedy. There is a fine balance that clients always make.
Still offers me some control over my life.
is there a better alternative ?
When businesses are in trouble - and many are - they look to managers who can fix it quickly. Turn round specialists like me with a proven track record will always be in demand at times like this. The 1990 - 1994 recession was my busiest time!
In theory companies should recruit an interim rather than a perm at the moment as it offers an easier exit for them. However in practice, I find they aren't !
Providing I can keep working I feel interims are ideally suited to the developing economic climate - we are flexible, independent, resourceful and experienced - and very confident that I can make a difference in any business I walk into.
A lot of change happening in the marketplace. Interims have particular skills relevant to transforming this situation
Greater opportunities to move between companies and sectors
It's still great to be able to help so many people
companies will lose staff either through wastage or redundancy, but need certain skills for periods and interims are a nicely variable cost with high skills. For the good ones times will be competitive, but if you are experienced then you will have a far
It's as good as any if you can get work. When things look up Businesses will want experience to help them get things moving again.
Same reasons as before really. No politics to worry about, variety and frequent new challenges, financial (so long as utilisation remains at or close to 100%).
History shows that Companies able to survive recessions have focused on further unlocking innovation skills, improving their back end processes and re-shaping their current key personnel abilities. The projects I am used to deliver bring together all of t
Opportunities should become available within businesses which require talent don't want to commit to on-going costs and want flexibility!
New opportunities are emerging
The current changes provide opportunities for interim managers and consultants

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For two reasons, the necessity for headcount to fall can take one's eye off the ball but interim managers offer a short term [poss long term] solution for business turnaround with beneficial effects on the recruitment of IMs. The other reason is that IMs

good quality interim s will still succeed

As the market turns interim managers will be required to reignite growth as well as manage downsizing and re-engineer change.

nerve wracking, but companies will eventually realise the benefits we can bring

Opportunities are likley to increase given the reasons stated in 4 above.

It should be if clients will decide to act!

Depends very much on the sector. In the Not -for- profit sector which is perhaps less skilled , clients very much appreciate the difference / effectiveness that imported help can bring

It will recover more quickly than other formats e.g. permanent. If the interim proposition is properly delivered it can create work in any economic climate.

Allows freedom to do the work you enjoy and avoid the stuff that being a permanent memeber of staff is forced to do

I believe that there will be additional opportunities for highly experienced Interim Managers.

As an interim you have to be a realist. It doesn't do your reputation any good to ignore inconvenient facts. And clients need that sort of realism during poor economic conditions.

As previously stated, because more companies will think twice about permanent appointments.

because a track record is of value in beating the many newly redundant interims that will come onto the market

There are additional opportunities for the experienced interim manager

As good as any. It offers cost effective and flexible options in these difficult times.

Yes - Interim is a role with no real security, so no change in a recession, other than as said above, but demand will be there for the right skill sets

Flexibility

Opportunity and experience

It is right for me personally and opportunities will always be there, I need to respond by improving my marketing.

We provide solutions and support to business problems within our discipline. We are a specific resource against defined targets and defined end dates. Our value can be measured. Interim resource is a variable which can be opened and closed to any given bu

We are in a flexible situation in very shifting times

In these down turns the more experienced of us have seen this before and can handle the company strategy to survive a downturn.

Smart organisations will be looking at streamlining - quickly and effectively

Businesses keener to have dispensible resource that they only need to commit to for short period. More change, which is likely to lead to greater need for communication skills

Flexible

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The opportunities are increasing but it is likely to be a bit stale until the new year. Therefore, getting an assignment under the belt before then could be the start to some interesting times.
With the shedding of staff - short term interim is on the increase as is business recovery/ recovery strategy. I am turning work away
Despite potential pressure on fees I suspect that once things settle a bit that organisations may well use interims for an even wider range of roles to avoid increasing their permanent overhead costs
More companies are likely to be looking for short term fixes
There are always pieces of work requiring 'Interim' skills, it is just that as growth opportunities decline, they seem to be replaced by cost containment/cutting opportunities.
I consider interim to be a blue chip industry: When the economy is good and companies growth, they need extra support, and in a downturn like now, flexible costs and the expertise of interims (especially with turnaround skills) are in demand. For me perso
There is extreme caution out there. Companies cutting costs, not committing to permanent recruitment, but still needing work, in project form, doing.
Because companies will quickly realise that they need action & support, not analyses & reports.
I think there will be increased opportunity for those who have the genuine skills to help keep businesses out of insolvency
Because there are less and less permanent roles and organisations now, have to actually deliver value for money against timescales and budget and interims are some of the only people who do this - it is why we are there - to either sort a mess or get the
Still is where I want to be, but slowing demand and increasing numbers of post completion interims will make things harder in coming months
Organisations should take on skilled and experienced people with wisdom
Although it will bring numerous more into our market. I still believe that the clients will recognise the good from the bad. There must be numerous people who never get any work but still create a fog around the market.
Companies will still need short sharp injections of new energy
Because of the opportunities the permanent sector created by the need for companies to downsize
Flexibility - we can 'go anywhere, do anything' We've usually experienced being made redundant, so there isnt the same emotional fear as we've experienced it before. We are used to moving from sector to sector, role to role,
Many businesses are unlikley to commit to longer term employment while the uncertainty perists and interim managers are an excellent and proven way to get the necessary things done in such circumstances
Need more on tap expertise
Thered should be an increase in corporate recovery and turn round work as the recession continues to bite and cashflow issues drive comanies to seek help.
Opertunities will arise from the need for companies to become flexable in there thinking, operation and management.
Organisations will use the flexibility of interims and outsourcing
Because there are likely to be more oppotunities arising from the recruitment freeze place on permanent replacements within companies

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We have a wealth of experience to deploy to companies who want to continue to function and move forward, not just exist and they should turn to the professional market to provide the expertise

During any downturn inefficiencies surface - Interim Management allows businesses to take on 'the Fix it' team to cover the inefficiency cracks at the same time as having expert skills to assess the method of correcting them

Likely to be businesses seeking help but cannot afford to commit long term

Companies want more flexibility

Strong turnaround background & skill set should place me well for work.

Flexibility

Still provides interest, job satisfaction and, if you flexible, quick reacting and prepared to train and seek new experience, an element of security as well.

For me, it gives a structured framework for the fact that I have, de facto, been carrying out interim roles for years.

Rates are double the permanent ones and the job security is probably the same

Projects and challenges still need to be carried out, and in my field they require specialists to integrate businesses and brands

Because companies won't want to take on more permanent staff they will use interim. I think the effect will be reduced rates.

Direct and flexible contrat

Well placed with wide range of general and specific experties.

We offer a very valuable service. business want results not long term financial commitments

From the perspective of my skill-set (Business Change Management) there will always be a need for this in these times of wholesale changes.

Interims are not a fixed cost on a company's books and can be hired for short periods of time only with the minimum of fuss and cost.

Searching more specific responsibilities for at least 6 months duration and crisis period

Although think its wait and see

It's down to me - nobody else - to survive.

I am not a wage slave.

I have built up a nest egg in the good times.

Because when there is certainty companies will start to invest and take on interim managers.

Older individuals like myself have been through several downturns and dealt with extreme situations. If employed we can make a difference.

It is fast acting and responsive and a quick and cost effectiove solution for businesses who are unable to commit to a long term situation

Quality people should still be required!

Threats and oppourtunities. With the redundancies it attract more to the ranks of interim management. The potential for interim work could expand as companies shed workforce but need short term resource for specific project work to develop through this nex

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More and more businesses are recognising the benefits of experienced managers who have been through a recession before and can implement safeguards and take actions with a proven expectation of the outcomes.

There's a lot of interesting projects starting to come onto the market. I enjoy crisis management and Turnaround work

Yes for seasoned interims, no for new interims like myself. There is an element of narrow thinking out there.

More and more businesses are recognising the benefits of experienced managers who have been through a recession before and can implement safeguards and take actions with a proven expectation of the outcomes.

The need for some hard headed decisions to be taken which is probably best done by outsiders who have been through a recession already

Lot more opportunities in restructuring beaten up companies

It's what I do (last 10 years).....

For me I have a steady income coming in that will continue.

Never a bad place to be.

There could be enhanced opportunities providing organisations are willing to think outside the box and seek external advice / support

As always taking on interim managers is less of a liability to a company than permanent employees

More companies see the benefit of external focus and cost control

There are good chances that companies scared to commit long run will seek short term support - plus of course there will be those needing surgery

Greater flexibility, can adapt better either in the UK or outside

It may be. Some non-public sector organisations will have extreme situations to face, lack the skills internally to cope, and turn to external expertise on a temporary basis. Others of course may decide they have no budget available or feel unable to bring

Still the variation of activity

There will always be an interim market

Gives more options than a full time position.

Because companies and Boards need help to either develop their businesses or cut costs!

Clients value flexibility and are able to access good advice without risking a long term commitment to pay a salary, so limiting the downside risk.

For the same reasons as always, purely from a selfish perspective. It offers me flexibility and an extremely good income if and when I choose to take on a contract.

Hope so as believe true experienced interim community has a lot to offer

As good as any! Established interims with proven track record have a strong proposition right now. Concern, however, is with newly released people offering themselves as interims, not understanding the true nature of the requirement and thereby tarnish

I have no evidence for this, but businesses will be taking very short term actions, so could this lead to increased use of interims to develop those actions?

See 4

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We are entering a transitory period of significant fire-fighting. Thats what interims do. My only personal issue is that Im already firefighting in my own business and the fire is nearly out :)
I think there are plenty of opportunities. In this situation of the market places companies are more willing to accept flexible solutions like Interim Management.
It suits my life style, and enables me to widen company, product and category expertise
I believe it's a good place to be at ANY time! Wherever we are in the economic cycle, there will be a need for interim management. However, there will be some short term reluctance to start new assignments.
Cost control
Always in demand continually upgrading skills and being the best at what I do
Its a good place if you specialise in hands-on tactical such as rescues and turnarounds (like me) and if you can move quickly to seize an opportunity ... because there will be plenty of them!
Companies will prefer to contact staff on a short-term basis until they can see more long-term stability in their market
companies wont take on permanents so an interim is the ideal option however number of interims in the market will clearly increase
Recessions always need downsizing specialists
Unstable companies, permanent employess frightened to move, uncertainty are all good news for experienced interims.
The fallout means that there will be more emphasis on de-risking and programme assurance. These are areas where interims ought to be able to add value. Rates may be an issue however as everyone seeks to cut costs.
In the absence of stability there is a need for a flexible resource.
The reasons I went into interim/consultancy are still valid I just need to work harder to get business, as does everyone else in the 'real economy'
Its been a good place for 9 years ... no time to be faint hearted now ... more marketing, more networking, more justification of interim value
Firstly, having established a degree of self-reliance as an Interim Manager of some 16 years, I am better able, than the average executive in employment, to be resilient. Secondly, it is at times like this that companies that are forced to look at their c
Because as far as I can see, people need the sort of short-term high boost energy that we can provide, to get out of trouble or prevent trouble in the near future.
Business efficiency should be a good area for work to continue in
Becuase my skill sets match a demand of social care experience and programme management
I am currently working on a long tem interim assignment which generally provides 2-3 days work per week - perfect.
Same reasons as always. Something new every assignment. Perhaps there will be more organisations needing help.
Experience of crisis management, no internal politics, aligned only with a successful outcome, ability to operate at high tempo, vfm, - ingedients that will be attractive to key shareholders and Boards that recognise the need of a credible external cataly
Change brings demand for flexibility. Interim is an important provider of flexibility.

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CAPEX or BAU expenditure faces scrutiny which creates opportunity for gap-filling with Interim services.
Companies can employ to satisfy their short-term needs.
Interims have seen it before (1991, 1979-80, 3 day week)and know how to react successfully
Still meets my skills and job satisfaction aspirations
Increased opportunities as businesses take out 'overhead' but still need professional contribution.
Because I have been currently working on a long term assignment in the public sector. Also one view is that there will be more interim opportunities in the downturn but the opposing view is that there will be many more interims chasing these roles. I wo
Organisations that have been doing ok in what has in the main been a soft market will be faced with the need to react swiftly & differently to their business as usual delivery model, this will create opportunities for the dynamic and agile interim pro
Organisations that have been doing ok in what has in the main been a soft market will be faced with the need to react swiftly & differently to their business as usual delivery model, this will create opportunities for the dynamic and agile interim pro
Flexibility for the "employer" not to have to commit to headcount
It's still okay, work seems to be there and be advertised - believe market will get a lot tougher as more people are/will continue to flood interim market
With eyes open from the start and a buffer to cover the downturns I know I am able to make the best of the situation. I am not fretting about the possibility of redundancy and finding other permanent employment.
If you have the right offering and can be agile. You must be able to put forward a strong business case.
For me right now consultancy or interim management continues to present lots of opportunities. But if I were at a different stage in my career I might give a different answer
Because demand for our services is increasing
I have been an interim for 12 years and feel that I can weather the storm I also have quite a lot of cash in the bank which helps
It's just tougher than it was and the newer entrants who think it's all about the daily rate will get a rude awakening and have to deal with it or leave.
The reasons why I entered interim management are still there. My frustration lies with not being able to bring me, the person, to people/agencies attention amongst what must be several applicants for a particular role
I believe that some industries will take the opportunity of the downturn to focus on employing people who can help to get them through this period. Some businesses won't know how to achieve this and using interim management should be a good way of working
Hope so. Intensive use of independent resources is high value boost to companies that are under performance pressure.
Although competition may be more intense for roles, I think that conversely there may be more interim opportunities for good people as organisations do not make long term commitments with full time people.
It's as good as long as you can secure ongoing assignments. There is no more certainty in taking up a permanent role, and to some extent, the future is in your own hands,
There will be more opportunities for interim management positions as companies cut back on recruiting permanent staff until they have a better understanding

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of if there is a recession and how it will affect them.
Less internal resources = more outsourcing to established players.
Freedom to act and control what YOU do.
Huge joblosses will mean cutbacks of expensive people. They will need replacing for periods where employment law, National Insurance and pension funding are crucial, but for people who can hit the ground running at short notice should be able to progress.
For the reasons mentioned in the introduction to this survey.
As above, opportunities
As companies start to lay off staff, they will be requiring even more short term interim expertise
When things get difficult there should be a need for the highly skilled managers who can help to sort it out.
My personal circumstances mean I need the breaks
People who have experience in turn rounds, managing extremely tight cash flow and difficult situations are in demand
At senior level appointments, there will possibly be increasing demand for strategic, t/a & reshaping capabilities from companies adversely affected by current trading / solvency issues
Being in the Interim market means that Interim managers are well diversified, have a track record of working across different markets and have the relevant experiences. Newcomers to the Interim market are likely not to have such a background
Many companies will be looking to reduce overheads. Temps more cost-efficient than full-time staff.
It is a gut feel that as companies operate in tightening market conditions they may be more willing to take on fresh ideas and impetuous resources to jump start proactive activities to plan and deliver a better future than just doing nothing and let the wa
Less risky than many permanent posts.
It is a gut feel that as companies operate in tightening market conditions they may be more willing to take on fresh ideas and impetuous resources to jump start proactive activities to plan and deliver a better future than just doing nothing and let the wa
Companies are unsure about the future - so hiring an interim is not a long term commitment. Also US companies tend to over-react and get rid of people they really need -so opportunities for Interim are created.
because it is a time of opportunity for interims
Interim management tends to banish complacency and constantly sharpens skills because the interim will regularly find him or her self in new situations and responses will always differ because they are surrounded by different PEOPLE. Interims acquire the s
It could be a short term quick fix with the minimum of overhead requirement and a quick result
Potentially able to offer key skills to organisations seeking immediate specialist help.
It's as good as any other time. There are many factors that drive the Interim Management market, and although the "resource availability" factor may be driven in the wrong direction by the downturn, others such as Change may be driven upwards.
My career choice and I will make a career out of it

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Because other hand companies needs people that give solutions, fast.

Wage slavery offers limited job security, whereas freelancing has none irrespective of economic climate

Bussines is strong for the right people in the right areas, Companies are seeing a good interim as a quick usable asset with more shorter contracts. Which is great as far as I am concerned

Because in uncertain times its easy to turn on and off with interim expertise.

Flexibility - some clients like to see some grey hairs

The challenges for a positive strategic thinker are here to take right now. The only way through the next while is to cut costs through efficiency and grow the business strategically. It has never been a better time to negotiate for good deals or to seek

Should be more opportunities, but may take a while to come through

Companies will need specialist expertise to manage their way out of problems (when they realise that they can get out and therefore can spend money).

Always a good place to be

My instinct is that short term, skilled, experienced and flexible resource, with no strings or attachments, remains a valuable proposition to client companies and if anything uncertainty strengthens this view. Time will tell.

The needs for experienced assistance are still there, if not increased in the current climate. the challenge still gives the same buzz

Continuous work streams

Any change, good or bad, up or down, is good for Interim Managers. (note capitalisation)

We are more flexible and recognize that no job lasts forever. Most of us already have 'coping' and other mechanisms in place, such as the gearing of our personal finances to short-term (but hopefully well paid) contract work. We are more or less permanent

All the reasons you rightly publicise to the uninitiated!

You can't get fired

In the downturn some roles will have to be done and non permanent staff is a way to achieve this

I still think it is in the quarrying industry as there is quite an old work force and coupled with the hightened responsibilities in H&S, Environmental legislation, etc, employees are not willing to take the responsibility with out incentives.

We still get some of the best working opportunities, even when the total market shrinks

My colleagues in full employment are coming under increasing pressure to deliver results without the necessary resources. As an interim I have low overheads and flexibility - I can follow the market, not be dictated to by it... hopefully.

Time will tell!

Maximum flexibility for interims and client firms.

Maximum flexibility for interims and client firms alike.

Companies will perhaps need injections of expertise but I suspect that rates will be negotiated downwards and the nature of assignments may be more onerous.

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Lots of requests for my services

to be involved in more different cases and bigger ones. To get more of a buzz and satisfaction from improving the positions of the businesses

No better or worse than elsewhere - possibly better IF you are already an interim as we are used to uncertainty over workload.

Companies maybe restructuring they will require interim expertise

Public sector in particular requires additional short term resources and in a recession will need to ensure that their services and resources are used effectively and efficiently. The pressures to release resources from the back office and make cash saving

Because my reasons for being an interim are not solely money

Could be an opportunity where a business needs help urgently and does not want to go through recruitment until the market settles down

smart executives/companies should look for experts to help them to solve their problems - the only problem is that the economy is full of a confused & weak executives, who will run their companies into the ground, not knowing what to do

more enquiries for placement in the last month than ever before

Because companies will ultimately need to employ interims for special projects. Current employed personnel will probably not enter interim until after Feb/March in any numbers. current interims will pick up the demand

When companies cut staff they often go too far, and find they need interim support. Interims often not counted against "headcount" so it keeps head office happy!

Opportunities exist as businesses will need to shed staff but still need people who are used to being task / project driven and can achieve the results demanded in a timeframe that meets the requirements of Chairmen and boards of directors.

It's the counter-cyclical issue. Life must go on and there is work to be done. The interim solution is more relevant than ever.

Change is still happening and most businesses are trying to see through the downturn, with the hope of emerging in a strong or stronger position.

There should be more possibilities, versus trying to find a fixed job.

Yes, you are master of own destiny

flexible, quick turnaround, no strings for the company but many folks new to interim are trying to get in on the act crowding the market place

Because the cost to a company is controlled and finite.

It's flexible. If you are in work on a contract you can be reasonably sure that the contract will complete. Those in "permanent" work may be looking over their shoulders all the time wondering if the axe is about to fall

good interims are needed in times of crisis

We remain a group of well experienced readily available resource. Just got to compete with more people in between permanent jobs.

Financial pressures and avoiding commitment will lead companies to using short term flexible resources. Interims need to make sure that they get their pitch right and clients understand the benefits.

There are many businesses that will need help from managers who have worked in companies under financial pressure. Particularly if they are a young team, and have not experienced difficulties like this before

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Its always a good place to be...there is no material difference except perhaps more people will be available on the market as "interims" so it might get slightly tougher - but everything is cyclical. This too will pass.
Believe there will still be an ongoing requirement for skill set.
Companies cut headcount, but still need to deliver projects / changes, and interims are a perfect resource for this kind of scenario.
Suspect what has been done full time could become part time and contractors could be more attractive than employees to cope with reduced budget
Provided you have a good reputation and track record, there will still be opportunities
Companies don't want to commit to permanent employees but if there is a need then interims can step in.
There will be lots of work
The management theories and styles of yesterday have collapsed. The market is forced to experience with new management approaches. This will become a dynamic sector in the near term future.
Ability to flex to market demands
I like the Job, and there is still interest, even if no contract it's only been three weeks.
Flexibility to react and masters of our own destiny. A cost effective solution to manage change and build more sustainable businesses.
People will want temporary solutions
It is slightly more exposed than perm. roles
I make people redundant for a living, and have 15 years experience doing it.
I think if you have the right in-depth skill set it will create new opportunities.
Interim SHOULD provide the flexibility and avoidance of long term cost companies will prioritise at this stage
Opportunities will be presented to initiate change and bring in outside resource to manage stressed companies.
With freedom to chop and change comes uncertainty - and that is sort of where we are now as an industry
Many companies do not know how to shrink their businesses
I think there will be more Turnaround/Distressed companies
On the plus side, companies may not hire full time employees but will look to move forward via interim or consultancy providers
Fantastic opportunities
At least no one else will be making the decision to make me redundant. I believe that my track record, skills and experience will continue to work in my favour.
Nothing is secure
Tentative process improvement programs will not be offered to permanent and interims may be used to 'kick things off'
There is work, it is just a bit scarce. It stills beats permanent work. Permanent workers are worried about keeping their jobs.
Demand will continue for crisis management, and increasingly for Turnaround expertise.
As in previous recessions companies will cut back on permanent hiring and require experienced workers who can deal with business in the bad times. When

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The going gets tough the tough get going.
Choice and flexibility and used to an environment of uncertainty and change
Downturn should see more co's in financial trouble.
Probable increased opportunities where organisations do not want full time staff
Where else can you buy ú100,000 of value for ú50,000 of investment?
Work available & finishing a job & looking for another is a well known experience. I don't have a "career" to be disrupted by an employer "downsizing".
will be a lot of transitional stuff going on in FS - experienced business managers must be useful
Turn around managers (ie those capable in turning round and managing in tough times as we have done before)will become necessary - when the going gets tough the tough get going - and Texan cowboys get sent back to the ranch!
I believe it is. I believe that many companies will reduce the number of permanent posts over the next few months. However,there is a high possibility that some organisations will over compensate and leave themselves ill equipped to deal with any upturn (
It suits my corporate turnaround experience
At least interim's plan ahead for instability, something which perm's don't - although perms being layed off & interims being given rate cuts, the interims will get the initial work if available.
From a personal perspective being reliant on a 'permanent' post is probably a bit fretful in some sectors!
In charge of own destiny - not some faceless director in a corp structure half the way around the world
A flexible workforce is the only one to have in a recession
This is a yes and no answer. No if you do not have a specialism that is being sought at the moment in which case it might be best to hide out in a perm role until things improve, for those who specialise in shutting shop or outplacement this is a boom ti
As more companies will be looking to acheive results but not wanting to employ full time staff, interims will be ideally placed to fill the gap.
companies will almost certainly need additional skills during a downturn.
If, when liquidity (money and sense) prevail, those who hire see sense, interims have the skills (generally) to turn things around very quickly - especially retail credit risk where I was working until the end of last year!
I still think that interim may be viewed as a way of off-loading overhead and long term commitment
A lot of opportunity to restructure poor performing businesses and improve them
Changing times means opportunity - I think!!
I speak perfect French and fluent Spanish. When things go wrong in French or Spanish subsidiaries foreign owners are very happy to have some-one they and the French or Spanish subsidiary can understand and trust, sort things out.
I am based mainly in the energy industries partly in oil and gas but mainly in power generation.
1- With current the oil price oil and gas is a good sector to be in.

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2:- As regards power: If not quite counter cyclical it does have a cycle all of its

Likely to be more opportunities for interims as organisations will be reluctant to take on permanent commitments to staff.

HR Interims in demand for downsizing and people take on interims rather than make expensive perm hires in time of uncertainty - & I've got a track record - so hopefully will always get work

Companies are needing older experienced people who have seen it all before

Interims generally cost less than their employed equivalents, yet companies can get as good or better results from utilising interims.

Hopefully organisations will be more willing to commit to interim as alternative to permanent employment. Interim is good for me because you can just do a good job and move on and not get involved in the politics

for the right person with multi transferable skills and an RDM bias

managements are confronted with unfamiliar situations and need experienced guidance

I am lucky, I am cushioned.

'good for 'hire and fire' !!

Always more flexibility and less politics

Opportunities abound

See above. For me personally interim management, together with shorter term consultancy work, is a career choice and it remains a good place for me.

Probably easier for seasoned interims to find alternative work compared to permanent staff made redundant. For those of us with experience of helping companies in this situation, we should find suitable opportunities to sell our experience.

Permanent jobs will be in short supply. If you have a wide experience this should open up jobs be it short term. I am confident enough to work on a share of savings if need be

We continue to be able to offer clients a flexible service

I am still earning and enjoying the variety of experience that interim provides, and making a value-adding contribution to my clients

Less chance of redundancy or termination of contract

Downturns often mean that projects and activities that potential clients would normally recruit for become interim opportunities.

Flexibility in uncertain times

Usual reasons (ie variety, control, net remuneration etc) plus ability to move sectors/functions.

Yes

That is what I do.

My skill set is cost-down and business recovery. I would expect work-rate placements to increase as downturn takes effect and companies need to cut costs.

Contact networks mean more opportunities to find alternative assignments if others are curtailed.

Less chance of redundancy or termination of contract

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Same reasons as always

No different from before on balance

I'm a turnaround specialist

Interim Management will be key to driving and supporting business through current economic turbulence

I've had more opportunities this year than the last five years combined.

As good as any.

Demand for major project procurement specialists is substantial (and growing in the energy field) and there are few good people in the market

Can still add significant value without the milstone of an employee.

Interim managers are more flexible to face changing situations and instability

There is plenty of work around and I like the independence

As above

Potentially you can help improve the business, reduce costs, remain competitive etc

personally, I have a good skill set for times like this. Also I'm seeing a trend developing for companies being cautious and making 6 - 12 month interim appointments at senior levels rather than committing to longer term permanent relationships.

As is business consulting generally, would you want to work for an investment bank?

Flexibility to help organisations as and when they require help - they are more likely now to frame some work as shorter-term projects rather than long term positions

Interim managers are seen as comfortable with the task whereas many displaced employees will be seen as 'start up' consultants - no matter how good they are.

Yes, because you have to have a degree of flexibility.

I am not actually an Interim Manager. I work a an IT contractor and although I have an MBA my IT skills are still in demand.

Yes in that there is flexibility in terms of taking up different opportunities and the potential loss of income and status is of a different order as there is already an in-built element of insecurity.

Companies should be tightening belts and rapidly consolidating their positions. They can effectively use experienced interims to effect change quickly and efficiently.

I'm and experience interim manager with specialist skills that are in demand and I have a good track record of delivery - my work is in the public sector (currently health care) which has, at present suffered little impact from the current economic circum

Can be flexible & react to problems opportunities. Loads more people will try to become interims but those who have a track record are best placed to succeed

Lots of turnaround opportunities likely

I believe it will throw up more opportunities in the short term, particularly for those with the experience of managing in tough times. Later on it will increase the

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Competition for jobs as more people try it as a way of making a living after losing a j
Short term specialist engagements to react to urgent needs likely to come through, rather than long term work
Suits my personal circumstances. More opportunities may become available as companies hold back from permanent recruitment and experienced interims should benefit.
It's always a good place to be for those with a multi-skill set
I think there is a greater possibility of companies hiring an interim, knowing that it is not a long-term financial commitment, than hiring a full-time person who is not 100% right for the role / business
Totally reliant on myself.
It is usually good for very experienced re-structuring interims
Client will always need good interims to help them through the hard times
It's tougher but that doesn't make it a bad place to be. Permanent jobs aren't secure either. Interim has different rewards and challenges. The economic climate doesn't fundamentally change that.
I'm on a long term assignment
It is as secure as any job at the moment
Employers more likely to take on interims before permanent staff in a recession.
Businesses will require a great deal of change management over the next 24 months
There will be a lot of business. The issue will be the affordability of our services.
More companies making permanent people redundant - then find cannot fulfil all functions.
There will be opportunities for change management, strategic reviews and re-organisation
I work mainly in the Middle East, the idea of intrerim is really catching on there
Plenty of opportunities
As in 4. above there could be interesting short term opportunities for safe pairs of hands.
It will be once the market finds its place- people will then start making decisions again and will need resources to help them meet the challenges or exploit opportunities, these resources are likely to be temporary/interim. I don't see this happening u
Companies under pressure need good seasoned managers
Market for interim snr procurement seems to be holding up, perhaps it is seen as even more important in a down turn.
In the case of our network interim management opportunities provide a multiple client source of income rather than "all eggs in one basket"
Companies will need to generate savings and improve their p&l performance
It will be in this area I feel companies will go to get key work completed rather than take on staff on a full time basis
As opposed to what

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I am working in a contract for an organisation that seems to need the help
I've been there before in the 90's. At least you are in control of your destiny
If one is in cost-saving projects and management, downturn is always good
With clients forced to make headcount reductions, the natural choice for making sure requirements are met is through a flexible and adaptable resource. The only risk if companies curtail their underlying requirements, but even here, they'll run into probl
For all the same reasons, variety of work, challenge and the opporutunity to learn as well as broaden one's capabilities and meet intereting people.
plenty of turnaround assignments as I have experience of such work
Because permanaent 1 does not appeal 2 in any case is less brisk anyway
potentially more interim assignments as organisations freeze recruitment untilthey undeerstand how being impacted by the 'recession'
Because I believe taht organisations will look to interims to fill gaps so that they do not have to employ permanent staff.
Business pain requires help to rectify. This is simply another aspect of change management. Also, do not run the risk of redundancy.
In an time o funceertainty interims provide organisations with experienced individuals but without long term ocmmitments on either side
I do believe that companies will need experienced people who have worked through the last recession and don't panic, will make clear focused business decisions.
In times of change, we thrive.
It may prove to be so in the current climate, although the duration of the job may be shorter and the rates of pay lower.
There will be demand for the right experience - it will sort out the hopeful permanents from the professional interims, or at least I hope it does
Still offers freedom/independence and still means earning from hard work.
Well, at least any seasoned interim will have become accustomed to a degree of uncertainty, will know the approach to getting new contracts, and is obviously more experienced than a permanent person who is suddenly faced with having to find a new job. Pro
Potential customers will show increased reluctance to hire permanent full-time staff, and turnaround / business improvement opportunities will increase.
Flexibility, freedom, quality of life, variation, lack of politics etc.
At least it is paying the bills
Companies face many challenges and often do not have the resources or expertise to address them and may decide to use IM to address them.
People will as ever be reticent to employ senior staff
No one will want to commit long term
Because I can 'chop and change' (i.e. adapt and adopt) to whatever strategy is required in order to survive something that true Interims are well equipped to do as a result of doing so during their normal working lives. (Interestinglt, 'adapt and adopt'

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Public Sector should be largely unaffected and Turnaround more important
Hopefully the downturn will provide opportunities
The professionals like me will be needed to sort out the aftermath of the market changes
Companies require New Thinking to cope with the new challenges. Not always a talent they possess internally.
Its fine, if you are a good and experienced interim you should be able to handle and manage uncertainty.
It offers flexibility
Organisations will initially cut back on interims - easy targets, then cut back on perms or defer recruitment, thereby recreating opportunities for interims.
Good range of opportunities but of crucial importance if the quality of our agencies - such as Russam-GMS!
It could be if enough recognition is made to the need to change management, management style and management personnel.
Flexible, cost effective for when people have the courage to start acting.
Less risk on the part of companies.
Ironically, new talent entering the interim market will make the market as a whole look more attractive to buyers (NB public sector but also as a way to avoid long term commitments in the private sector).
Flexibility - of time and charge-out rates
There will be a need for help in solving problems but there needs to be some feeling of certainty of what the position is before managers can plan
There will be opportunities for change. A downturn is an excellent time to make changes and to use the skills of interims.
More potential clients will be aware of the risks that business in general can face and will therefore review their own situation, and hopefully ask for help. Provided Interims are value for money opportunities will arise
Companies wont want to commit to full-time employees but will be happy to use interims for the short term.
Providing you have the skills to take advantage of the limited opportunities the challenges are real and interesting.
Firms require turnaround experience; organisations do not want to take on employees at any level; there will be some dirty jobs to do.
New opportunities will emerge that experienced interims will be well placed to deliver on
It is better than permanent work
I believe that demand will increase as companies seek shorter term change solutions especially in the procurement field
Companies will be more targeted with their finances and may not wish to employ full time staff due to the added cost, this is where interim could be best used.
I think people with experience of managing a tight ship will be of great value. Too many small companies have developed under an easy credit easy access to cash regime and more battle hardened lean thinking interims will come to the fore.
New to interim management so hope so!
I believe that organisations will not wish to commit to expensive resources to whom they are obliged to provide an income and that they would prefer the "no commitment" option of a temporary interim provide for a project or assignment.

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I believe that organisations will not wish to commit to expensive resources to whom they are obliged to provide an income and that they would prefer the "no commitment" option of a temporary interim provide for a project or assignment.
The good times were great. Clients now miss opportunities to learn from broadly experienced interims at their peril - but it is not good for all interims (or others either). Delivery capability will be more important than marketing (though unlikely to be
Assuming support from agencies such as Russam to provide opportunities for interim suport
My assignments are generally capitol funded and are therefore not affected immediately by a downturn in cash flow, and are usually cost reduction exercises which are self funding.
Company problems will still be there but only in certain sectors ie company turnaround for those suitably qualified ie Inst for Turnaround members
Being able to live with the security of insecurity.
I wouldn't be anywhere else. We have an outside perspective. We're used to fending for ourselves. We know our value, what we bring to the table and how we can help. If we're good, we have a track record to prove it. And if we don't have the track record,
There will be many change/staff reduction projects with few people having the expertise to manage them correctly
As I explained previously, my specialism helps in an economic downturn to secure assignments.
Because most Companies and probably, in particular, SMEs who probably cannot afford full-time Finance Directors need the expetise that an 'interim' Finance Director can provide, on a weekly, monthly or, as required, basis.
Companies will be going through change and professional interims are ideally placed to deal with that change
Short term contracts (as long as they are not accompanied by massive placement/agency fees)will be attractive
To employers can add genuine added value compared to many staff ie experience seen recessions before and dealt with successfully ; reduces cost committment ;provides added flexibility
To the interim should open up choices - chalenge is when-need to op
Offers employers flexibility/ cost savings due to less committment/access to greater recessionary experience
employment like banking ultimately needs to be restructured -
I can enjoy a greater vision of when my employment will expire not waiting for the call into the office.
As safe as any other role. Also companies are more liable to take a short interim than a full time resource due to cost.
In te same way the word turns to the Dollar in times of crisiis - so cimpanies need to turn to Interim Managers with plenty of proven, successful and safe delivery of objectives
A positive management response to a negative situation with objective viewpoints and focussed on the job in hand.
If you are in turnaround
Relentless optimism is the only way out of a crisis.
Short-term specific restructuring/performance improvement needs will appear within the companies. They will hesitate to use permanent staff for this type of work.

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When companies are cutting payroll costs, they still need at least some of the work done

I like ambiguity and conflict

Flexibility

As interims we are generally prepared to move a short notice and are able to fill gaps left by those who have been removed

The mindset to duck and dive as is required.

I actually think there might be opportunities for experienced interims/consultants where clients are reluctant to recruit to permanent positions and want someone with a proven track record.

I have to believe it is and that companies will realise that it is more effective to hire interim rather than permanent - however, I have already seen an interim have her contract not renewed (was originally going to be) in a 24 hour change in policy - she

There will be an increasing market for alternative views and approaches as business decline challenges many managements.

In my experience, Interim is as secure as so called permanent, especially for the 'mature'(60 ish)

Opportunities for interim work should be more abundant, short term value add as opposed to long term PAYE trimming

Lot of change taking place need for experienced deliverers. organisations reluctant to take on permanent staff creating opportunities for those with strong track records as a professional interim

There are probably more opportunities, particularly in financial services, as interims are viewed as a good short/medium term resource that will get things done

Ideally placed to do short term cost cutting/money saving projects wit in te manufacturin sector

Assist with struggling businesses

Companies and government will need more qualified and experienced managers to run either transformations or downsizing or to revamp companies.

Having worked as an interim for a long period I value my independence.

Many opportunities will arise in this downturn

Greater change brings opportunities and a downturn will create a lot of change.

Plenty of opportunities for the right skill sets offering quick turnrounds

Possibly; case of is the glass half full or half empty

Companies and organisations need experience and expertise i.e. Professionals who have been there before and are committed to excellence.

benefit from short-term outlook and reluctance for firms to make permanent commitments